Financial Operations Excellence

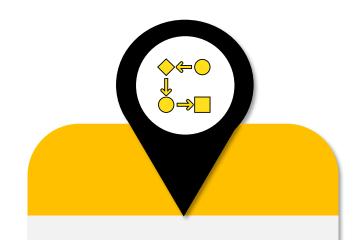
Empowering F&A teams to focus on what matters most





Why Change?

F&A teams are facing continued disruption.



Evolving Business Models

New complexities and reporting requirements are increasing demand on F&A functions.



Challenging Labor Market

Top talent is seeking meaningful work, unemployment is low, and labor costs are increasing.



Expanding F&A Roles

Business partnership and other priorities require a shift from governance to guidance.





The value that F&A teams bring to their organizations is largely dependent on what they spend their time doing.





How Change

Building A Transformation Foundation is 'No-Regrets'

Preparing & validating your financial data enables operational excellence

Advanced Enterprise Capabilities

Continuous Planning & Predictive Insights

Optimized & Efficient Actual Results

Standardized & Unified Standardized & Unified



Integrated & Continuous Financial Operations Management

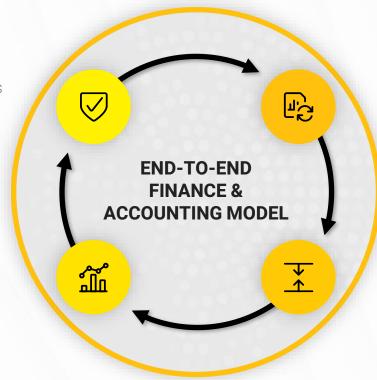
A future-proof and sustainable model

Continuous Compliant Accounting

Financial close and other accounting activities are unified and automated across ERPs, geographies, and business units enabling stronger controls and more real-time actual results.

Consolidating & Reporting

Consolidation, and external reporting, including statutory and legal entity requirements, are streamlined with data sourced consistently from a unified hub.



On-Demand Data & Analytics

A centralized data hub enables standardized and on-demand reporting of financial and operational information across ERPs and other data sources.

Planning & Forecasting

Rolling and ad-hoc forecast and planning processes are integrated and linked to reliable actuals.



A FRAMEWORK FOR GETTING STARTED

Where do you begin?



Let's look at an example.









Kim's wasted effort

Kim's time distracted



Pat's wasted effort

Pat's time distracted

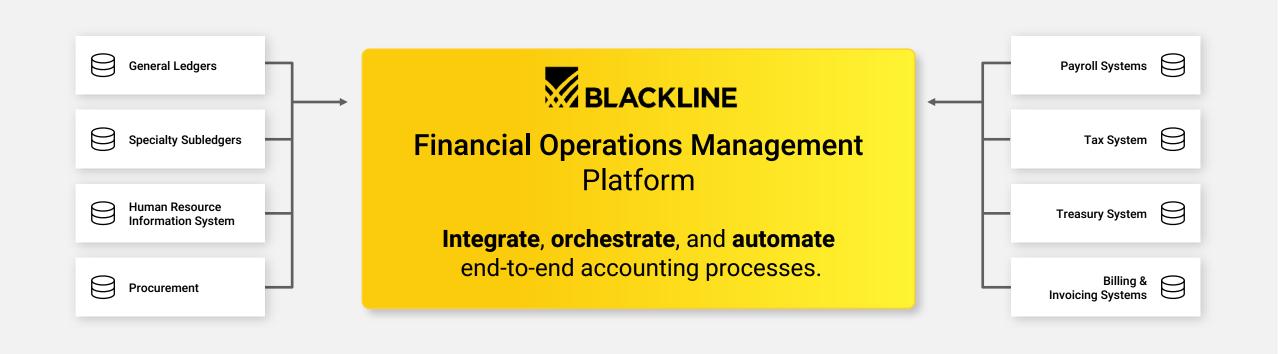




Why BlackLine?

The Platform for Modern Finance & Accounting

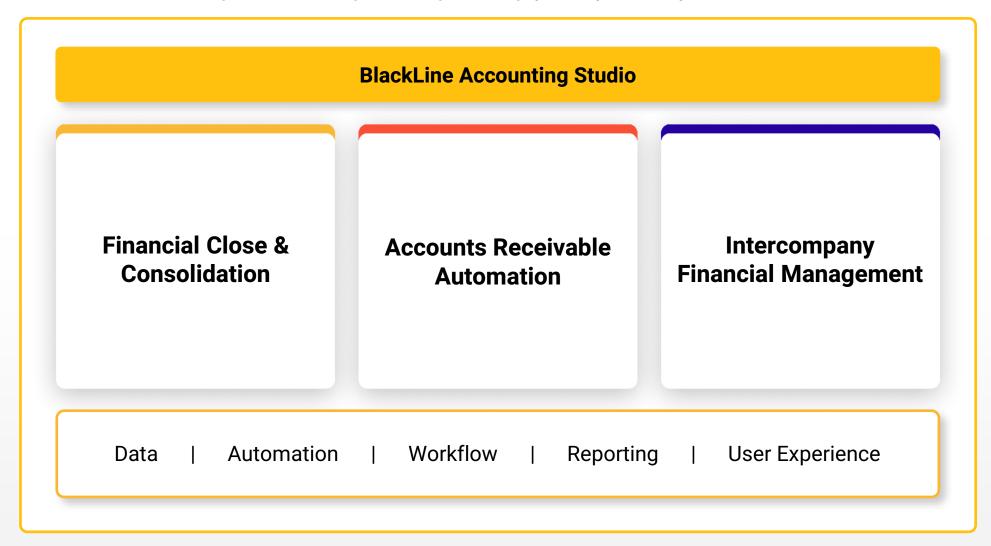
Empowers Finance & Accounting to deliver strategic business value.





The Platform for Modern Finance & Accounting

Inspiring, powering, and guiding your journey to excellence.





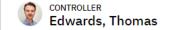


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Highly configurable dashboards allow for global visibility across the reconciliation process, journals, closing processes and more **ä** 30/06/2022

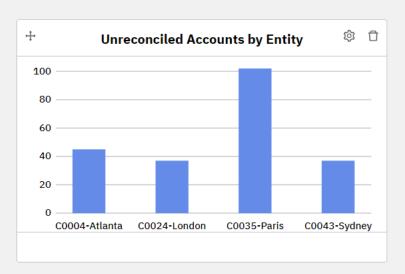
Notifications

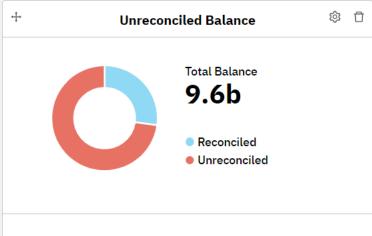
₹≣ To do list

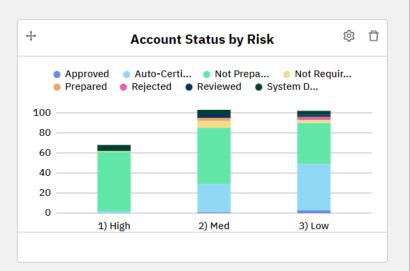


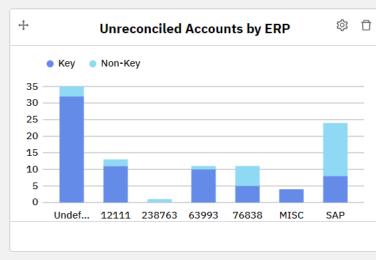
New Dashboard: New Version >

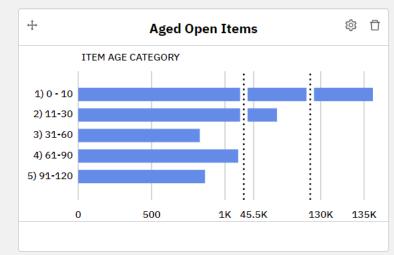
Edit

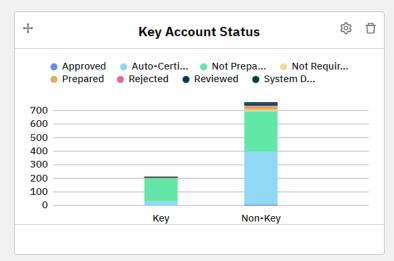














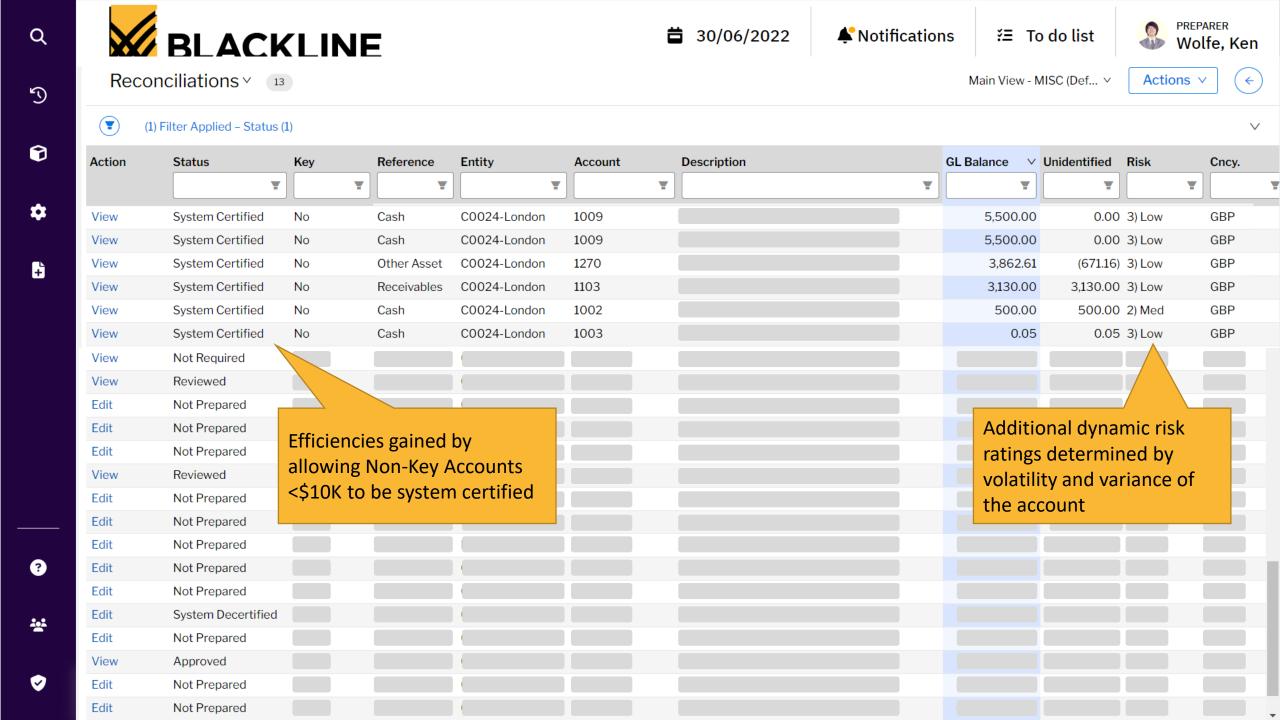
T	▼ Create a filter (i.e. GL Balance > 2,000)												
		3) 31-60		4) 61-90		5) 91-120		6) 121-180		7) 181-365		8) 366+	
	Item ID (C	abs(Item	Item ID (C	abs(Item	Item ID (C	abs(Item	Item ID (C	abs(Item	Item ID (C	abs(Item	Item ID (C	abs(Item	Item ID (C
1.50	5	40,198.50	1									8,562.90	2
5.76	213	5,517,746.04	46	366,706.34	16	3,256,583.83	13	11,668,531.01	61	19,526,286	26	330,293,13	21
1.80	6	212,610.85	24							542,671.08	8		
		41,885.89	2	467.12	1			12,852,445	11	403,171.16	3	9,562.90	3
9.89	5	1,687.39	1	467.12	1	40,198.50	1	540,881.85	12	411,734.06	5	1,000.00	1
77	59	212,610.85	24			40,198.50	1			542,671.08	8		
1.80	6	212,610.85	24										



212,610.85

24

1.80





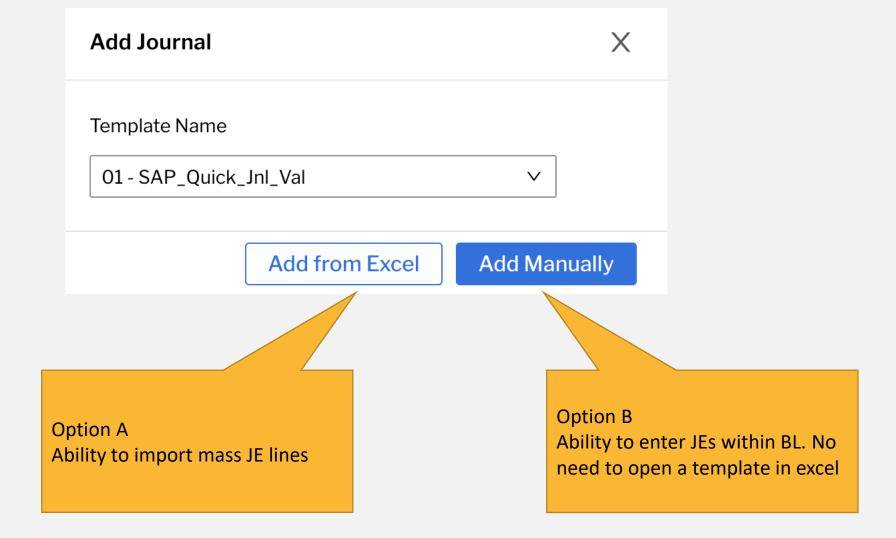


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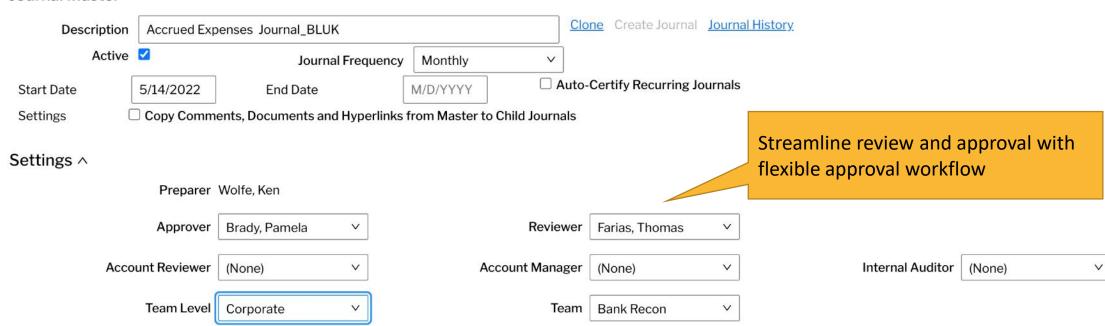




Final Certification State Prepared

Journal Master

Journal Master





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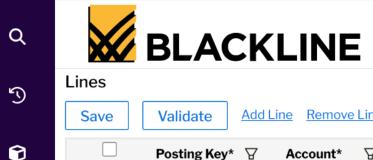
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Add Comment

Add Document

Save	Validate Add	Line Remove Line	Reverse Balance Am	ounts Mass Impo	ort Lines	Show Informational Column	ns Show Empty Columns	
	Posting Key* ∀	Account* ∀	Cost Center	Amt Doc Cur*	A	Account Description ($$	Line Number (Display)	Line Status (Display) ▽
	40	1310	ADM038		1,269.02		1	Valid
	40	1220	ADM039		1,269.02	Prepaid Property Taxes	2	Valid
	40	1005			1,269.02	Credit Union Bank	3	Valid
	40	1011			1,269.02	Checking Account	4	Valid

Line 1 can not validate Account* with a value of 1310 when Cost Center has a value of ADM038. Line 2 can not validate Account* with a value of 1220 when Cost Center has a value of ADM039.

to the workflow

Document Name

Save

Journal Entry Load New Multi

DemoWS final test.xlsx

Comments and supporting

documents attached directly

Description/Comment

Excel Sheet from which journal was imported.

Delete

Cancel

Validation at JE line item level



Items

Comments

Supporting Documents ^

6/29/2023

Currently, there are no items attached to this journal.

Currently, there are no comments stored for this journal.

Submitted By

Wolfe, Ken

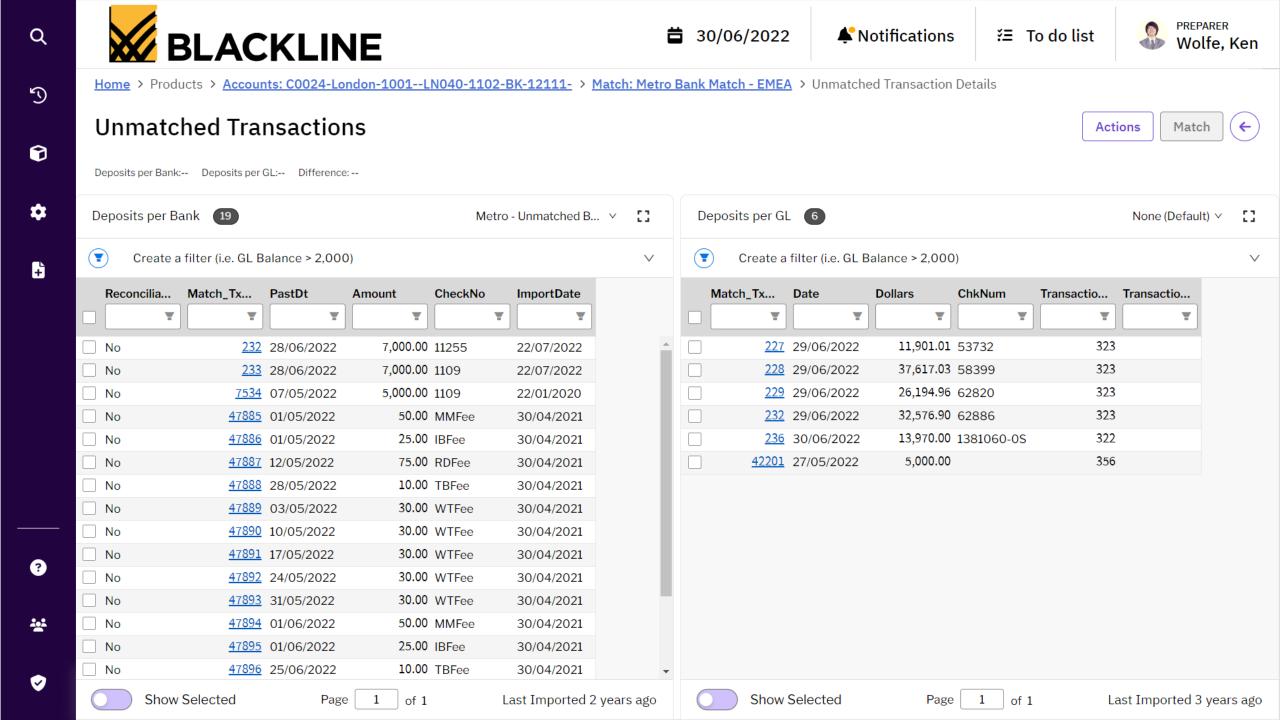
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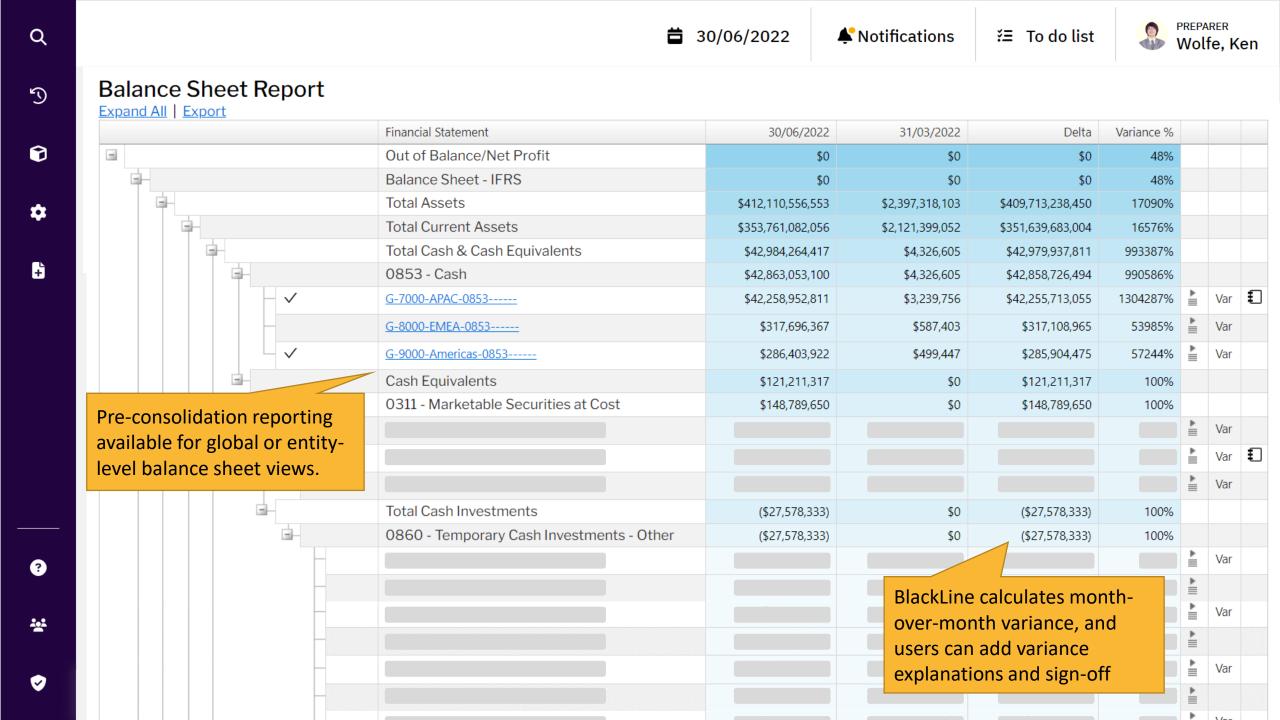


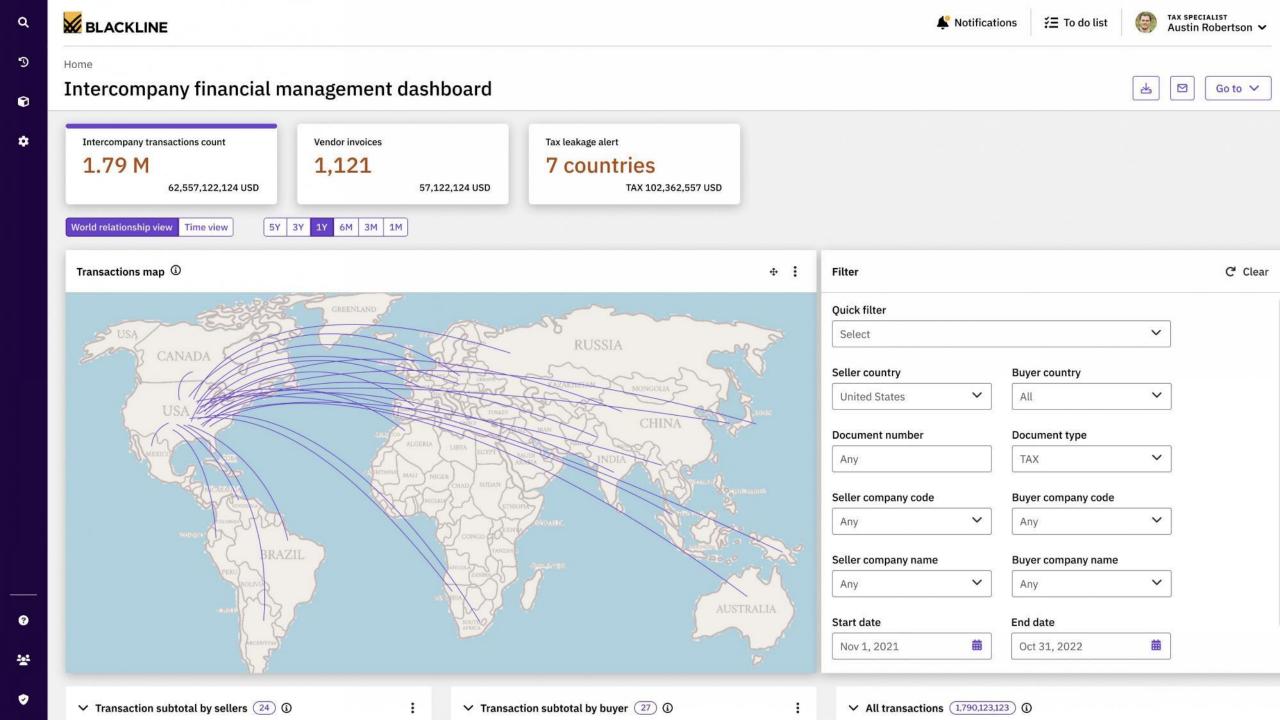
Variance Analysis

T

Create a filter (i.e. GL Balance > 2,000)

Deference	A -+!	E	Furtific.	A	Description	Dula Nama	CL Palarra	Van Dalamas	Hannal-in	Manian a = 0/
	Acti	Exposure	Entity	Account	Description		GL Balance	Var. Balance	Unexplain	Variance %
T			¥	¥	¥	¥	T	T	Ŧ	
Fixed Assets	<u>View</u>	V ———	C0050-Denver	1590	Accumulated Depreciation	Act - Month Over Month	(909.04)	(806.85)	(102.19)	12.67 %
Fixed Assets	<u>View</u>	0%	C0051-Oxford	1490	Computer Equipment	Act - Month Over Month	0.00	0.00	0.00	0.00 %
Fixed Assets	<u>View</u>	✓	C0051-Oxford	1590	Accumulated Depreciation	Act - Month Over Month	(909.04)	(806.85)	(102.19)	12.67 %
Receivables	<u>View</u>	✓	C0050-Denver	1105	Allowance for Bad Debt - In	Act - Month Over Month	(2,132,787	(953,716.44)	(1,179,071	123.63 %
Receivables	<u>View</u>	V	C0051-Oxford	1105	Allowance for Bad Debt - In	Act - Month Over Month	(2,132,787	(953,716.44)	(1,179,071	123.63 %
Cash	<u>View</u>	V	C0029-Melbourne	1003	BOA Sweep Account	Act - Month Over Month	0.03	0.02	0.01	50.00 %
Cash	<u>View</u>	V	C0029-Melbourne	1012	New Bank	Act - Month Over Month	191,196.46	327,800.78	(136,604.32)	41.67 %
Receivables	<u>View</u>	V	C0029-Melbourne	1103	Accounts Receivable - Emp	Act - Month Over Month	3,130.00	0.00	3,130.00	100.00 %
nventory	<u>View</u>	0%	C0029-Melbourne	1400	Inventory GAAP vs IFRS	Act - Month Over Month	0.00	0.00	0.00	0.00 %
Payables	<u>View</u>	V	C0029-Melbourne	2000	Accounts Payable	Act - Month Over Month	183,227.49	(142,510.28)	325,737.77	228.57 %
Payables	<u>View</u>	V	C0029-Melbourne	2100	Accrued Expenses	Act - Month Over Month	32,329.56	(22,433.96)	54,763.52	244.11 %
Payables	<u>View</u>	V	C0029-Melbourne	2130	Accrued Bonus	Act - Month Over Month	143,442.16	(28,974.96)	172,417.12	595.06 %
Deferred	<u>View</u>	V	C0029-Melbourne	2150	Deferred Revenue	Act - Month Over Month	(1,064,999	0.00	(1,064,999	100.00 %
Liability	<u>View</u>	V	C0029-Melbourne	2230	Accrued Audit Fees	Act - Month Over Month	(60,416.67)	(60,416.66)	(0.01)	0.00 %
Liability	<u>View</u>	0%	C0029-Melbourne	2255	Accrued Advertising	Act - Month Over Month	(25,000.00)	(25,000.00)	0.00	0.00 %
Equity	<u>View</u>	0%	C0029-Melbourne	3400	Retained Earnings	Act - Month Over Month	0.00	0.00	0.00	0.00 %
Inventory	<u>View</u>	V	C0048-Perth	1400	Inventory - Finished Goods	Act - Month Over Month	120,600.00	0.00	120,600.00	100.00 %
Inventory	<u>View</u>	V	C0048-Perth	1400	Inventory - Finished Goods	Act - Month Over Month	140,800.00	0.00	140,800.00	100.00 %
Inventory	View	^	C0048-Perth	1400	Inventory - Finished Goods	Act - Month Over Month	140,800.00	0.00	140,800.00	100.00 %
Inventory	View		C0048-Perth	1400	Inventory - Finished Goods	Act - Month Over Month	120,600.00	0.00	W BL	ACKLIN
									0.00	0.00%





Disruptive Approach to Intercompany

FULLY AUTOMATED & TOUCHLESS

CREATE

- ✓ TRANSACTION CREATED
- ✓ DYNAMIC TAX & TP CALCULATIONS
- ✓ INTERNAL INVOICE GENERATION
- ✓ INTELLIGENT BILL ROUTING

BALANCE & RESOLVE

- ✓ IMBALANCE DETECTION & PROACTIVE BALANCING
- ✓ TRANSACTION ADJUSTMENT & RESOLUTION
- ✓ CONTINUOUS ERP, ADJUSTMENT, DISPUTE RESOLUTION & JOURNAL ENTRIES UPDATES
- ✓ GLOBAL IC 'VIRTUAL SUBLEDGER'

NET & SETTLE

- ✓ NETTING & AGGREGATION
- ✓ CLEARING OPEN ITEMS
- ✓ PAYMENT CONFIRMATION
- ✓ FX GAIN/LOSS

REPORTING & ANALYTICS

✓ REPORTS & ANALYTICS AVAILABLE ACROSS ENTIRE END-TO-END PROCESS



Common Customer Use Cases



Project-based costs or cost pools



Support functions (i.e., Legal, HR, EHS)



Field engineer hours



Global or regional HQ allocations



Management fees



Shared service costs



Learning and classroom



Expats, mobility and seconded employees



Centrally managed payroll services



IT consumptionbased chargebacks



IT asset chargebacks



Global platform costs



Commercial team cost allocations to beneficiary region



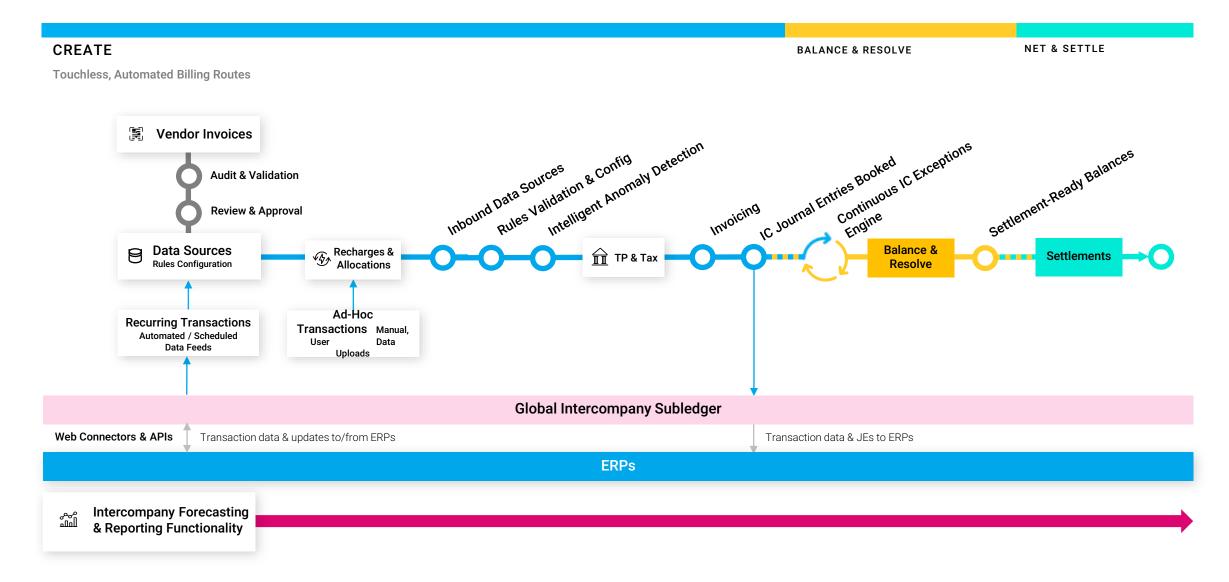
Parts and spares



Finished goods



Non-Trade Creation Process



Financial Operations Excellence

Empowering accounting teams to focus on what matters most

Speed

70%

reduction in days to close

Automation

50%

less time spent on manual work

Scalability

2.6x

work performed without new headcount

Accuracy

96%

reduction in intercompany imbalances

ROI

\$2.77

returned for every dollar invested

Source: Nucleus Research

"The labor market is tight right now. It's difficult to find good people. Using a best-in-class software like BlackLine is attractive to employees and great for retention. It changes how they work."

- BlackLine Customer



Thank you.

Visit blackline.com

